



Real Estate Financing in 2017 A Tale of Two Cities

Thursday, October 19, 2017

Breakfast 7:45 a.m. – Program 8:15 – 9:30 a.m.
Maggiano’s Little Italy, 111 W. Grand, Chicago

**Space is limited,
so sign up now!**

It was the best of times and it was the worst of times. Real estate capital is still plentiful for certain projects with excess money pushing up values and delivering low interest rate debt. At the same time, construction costs are exploding and bank construction debt is almost non-existent so non-bank lenders have to fill the gap at near predatory interest rates and returns.

Come hear our exciting panel of experts discuss the 2017 best and worst times and give advice on deal structures and strategies that work.

Moderator: Neil Freeman, Principal, Aries Capital/Conlon Capital

Speakers: John Murphy, MB Real Estate
David Camins, Blue Vista Capital
Mac Dobson, SBA Expert, Conlon Capital
Jake Noble, CIBC (formerly Private Bank)

Early Registration

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Please reserve _____ place(s) at the Thursday, October 19, 2017 Breakfast Meeting. Enclosed is \$_____.

Fax this form with your credit card number to (847) 730-3691. Or mail this form and your payment to REIA, P.O. Box 8033, Wilmette, IL 60091

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Cancellations must be made by **Monday, October 16, 2017** or you will be billed. Reservations received after Monday, October 16, 2017 will incur a \$10 surcharge. For further information, contact the REIA Office at (847) 676-0222, info@reia.org or online at www.reia.org.